# MR. JAWED ALI GHORI

Jawed Ali Ghori completed his Diploma in Associate Engineering in 1968 and a BSc. In Economics and Political Science from University of Karachi in 1971. After graduation, he joined the family business and completed several government and semi-government projects that were awarded to Matco Engineering. A few of the notable projects were the Greater Hyderabad Water Project (1981), the Faisalabad Development Authority Water Project (1984), the Chitral Water Project (1989), OGDC and Attock Oil Projects and numerous telecommunication and SCADA Projects for both Sui Southern Gas Company (SSGC) and Sui Northern Gas Pipelines Limited (SNGPL). Jawed Ali Ghori's rice related projects include the supply of four rice plants to Rice Export Corporation of Pakistan at Pipri, Sindh in 1978. In 1985, he supplied and commissioned an automatic parboil rice plant of 10 MT/hour capacity on turn - key basis for P.N.P Rice Mills at Dhaunkal, Punjab. In further developments to the Dhaunkal project, Jawed Ali Ghori supplied and installed six color sorters for the parboil plant in 1988. When the private sector Basmati export in Pakistan was allowed, Jawed Ali Ghori conceptualized the idea of establishing a modern rice processing plant that would add sophistication to the existing rice processing standards. This marked the birth of Matco Rice Processing in 1990.

As the Managing Director of Matco Foods, he has over 40 years of experience in rice processing, establishment of rice industries and worldwide rice exports. He has travelled extensively across the globe buying rice related machinery from many countries including China, Germany, Great Britain, India, Japan, Korea, Thailand and USA.

# MR. KHALID SARFARAZ GHORI

Khalid Ghori graduated from University of Karachi in 1981 and pursued an article ship from ICAP (Institute of Chartered Accountants of Pakistan) Karachi between 1981 and 1984. However, rapid growth in the business required his immediate presence at Dhaunkal turnkey projects in 1984, which involved the complete testing and operation of a parboil rice plant. Between 1986 and 1989, he was in charge of Jawed Rice Mills in Larkana. In 1990, when Matco Rice Processing was being set up in Karachi, Khalid Ghori contributed to the project from the drawing board stage to the final fabrication, installation and operations.

In 1995, Khalid Ghori initiated setting up Matco Until 2 for providing additional capacity, using inhouse design and system engineering capabilities, consisting of Japanese, Thai and Chinese machinery. Working closely with growers and suppliers from the rice growing belt in Punjab, he established a unique Rice Cultivating Monitoring Program and opened a research and control office for Matco in Lahore to improve crop quality. With experience of over 30 years in the purchase and processing of rice, Khalid Ghori is rightly dubbed the "guru of rice buyers in Pakistan." He utilizes his vast

experience in assessing the qualities of agri-products and pays special attention to the entire procurement and production process.

Khalid Ghori has established a wide network of farmers who are linked to Matco's rice paddy supply chain, allowing them to get better prices for their produce by avoiding the middlemen. His insights into crop survey and harvest are aimed to help farmers and Matco to achieve procurement targets.

## MR. FAIZAN ALI GHORI

Faizan Ali Ghori joined Matco Foods in 2006 with the overall responsibility of Accounts and Finance Departments and the company's liaison with Financial Institutions. He spearheaded the company's backwards integration paddy project at Sadhoke, district Gujranwala and attracted the first foreign direct investment by the IFC (World Bank Group) in the agriculture sector of Pakistan through its investment in Matco. Prior to Matco Foods he worked with Bank of America in London, where he was an Analyst within the Corporate Finance and Mergers & Acquisitions Investment Banking Division, covering the European Energy & Power Sector.

Faizan Ghori is also a CFA\* charter holder. He graduated with honors (Cum Laude) from New York University's Leonard N. Stern School of Business, completing his Bachelor of Science degree with a double major in Finance and Accounting. Faizan Ghori has also completed his Master of Science degree in Finance and Accounting with honors (Merit) from The London School of Economics and Political Sciences. He is a certified director accredited by Risk Metrics Group USA having completed the Director Education programmed conducted by the Pakistan Institute of Corporate Governance.

## MR. SAFWAN KHALID GHORI

Safwan Ghori joined Matco Foods Limited in 2017 and currently heads the Rice Glucose Division. During his time at Matco, he was part of the team leading Matco's IPO process. Most recently, he has spearheaded a new project which has tripled the capacity for the company's Rice Glucose Division.

Safwan has previously worked at Citigroup in New York where he was an analyst in the Hedge Fund Risk division servicing Prime Brokerage clients. He graduated with honors (Cum Laude) from New York University's Leonard N. Stern School of Business, completing his Bachelor of Science degree with a double major in Finance and Accounting. Safwan is a CFA Charter holder.

# MR. SYED KAMRAN RASHID

He is a graduate of the University of Karachi. He joined EFU General Insurance Company Limited in 1989 as Business Development Officer. He has served in different capacities and locations in EFU and at present he is Executive Director of the Central Division Karachi of the said Company.

# MR. ABDUL SAMAD KHAN

Abdul Samad Khan is serving as the CEO of AGVEN Pvt. Limited since July 2015 which is involved in the import and marketing of fertilizer products in Pakistan. The Company imports and markets fertilizer products under its own brand in Pakistan.

Mr. Samad completed his MBA from IBA, Karachi in 1988 and joined Engro. He worked in various roles in Engro Corporation and left in Dec 2014 when he was the CEO of Engro Eximp Pvt Ltd. He served on various Boards in Engro which include Engro Foods Limited, Engro Polymer and Chemicals Limited, Engro Eximp Pvt. Limited and Engro Eximp Agriproducts Pvt. Limited. He was involved in various business development roles in Engro which included the expansion of import-based fertilizers, as well as, rice procurement and export. He has extensive experience of the rice industry in Pakistan and the export market.

Mr. Samad completed the Director's Training Program conducted by the Pakistan Institute of Corporate Governance in 2014.

## MRS. FARYAL MURTAZA

Faryal Murtaza holds a BBA and an MBA degree from the prestigious Institute of Business Administration (IBA), Karachi. After graduation, Faryal has been working with Matco Foods Limited in varied functions ranging from HR to Corporate Communications to Sales & Marketing. Faryal is currently representing Matco Foods in Middle East building Distribution Partnerships in the region. Faryal has been actively involved in marketing 'FALAK' with a focus on TV and multi-media communication. She also led the corporate identity transition from Matco Rice to Matco Foods delivering fresh Visual Brand Language. Before joining Matco, Faryal has also worked on assignments at British Petroleum, Colgate-Palmolive and American Express.

#### MS. UMME HABIBAH

Umme Habibah is a diversified Human Resource specialist with over 15 years of experience in core and strategic activities of Human Resource Management. She is currently working as Head of Human Resources in Lotte Kolson Pakistan and was previously associated with Novo Nordisk Pharma (Private) Limited as Director of People and Organization. She holds a master's degree in human

resource from Karachi University and has previously been associated with Walmart and Unilever Pakistan Limited in the Human Resource department.

# MR. MOHAMMAD MOHSIN SULEMAN

Mohammad Mohsin holds a bachelor's degree in Commerce from University of Karachi studying at Govt. College of Commerce & Economic Karachi graduating in year 1998. After his graduation he started his career working for Standard Chartered Bank and eventually moved to California USA. After doing a few business courses at California State University Northridge he returned back to Pakistan. Since his return from USA, he has been in field of construction and real estate managing his Company (Mayar Properties). Apart from developing and dealing in properties he has experience of trading commodities to and from Pakistan.